

Join fellow Wisconsin appraisers to learn new skills and discuss issues affecting the industry.

## COURSE FEES

Course and date	Early Bird Fee	Regular Fee
Cost Approach (Aug. 9-10)	\$150	\$170
Challenging Repairs (Aug. 16)	\$80	\$90
Desk Review (Aug. 23)	\$80	\$90
Moving Parts (Aug. 30)	\$80	\$90
Land Value (Sept. 6)	\$80	\$90
Unacceptable Practices (Sept. 18)	\$80	\$90
Five Mistakes (Oct. 6)	\$80	\$90
What's New with FHA (Oct. 11-12)	\$150	\$170
USPAP Update Course (Oct. 30-31)	\$160	\$170

*Early bird fees good through two weeks before each course. Regular fees apply less than two weeks before each course. All courses are submitted for Wisconsin Appraiser CE.*

## VIRTUAL TRAINING

Virtual training offers all the appraisal education you need in a live format, delivered remotely to wherever you want to be. No travel, no hotel bookings.

### Requirements:

Internet / broadband connection  
Webcam with microphone\*  
Access to the Zoom platform with login and ID  
Photo ID

*\*Students are required to be on camera to earn credit.*

## LICENSE RENEWAL REQUIREMENTS

All appraiser licenses expire every two years and must be renewed by December 14 of odd-numbered years. All certified and licensed appraisers are required to complete 28 hours of CE each biennial period, which must include the 7-hour National USPAP Update course.

## REGISTER ONLINE

Sign up for 2023 appraiser CE courses online: [www.wra.org/App23CE](http://www.wra.org/App23CE)

### CANCELLATION POLICY AND TERMS & CONDITIONS

By registering, you are agreeing to the WRA's cancellation policy and terms & conditions found at [www.wra.org/cancellationpolicy](http://www.wra.org/cancellationpolicy).

[WWW.WRA.ORG/APP23CE](http://WWW.WRA.ORG/APP23CE)

Wisconsin  
**WRA**  
REALTORS'  
Association



## Cost Approach & Supporting Adjustments

August 9-10 | 9:00 a.m. – 12:30 p.m. | Virtual

Instructor: Melissa Bond | Credit: 7 hours

Learn how to analyze and understand the various national cost estimators that are currently being used when developing the cost approach to value. This course also includes an in-depth review of replacement cost, market depreciation of replacement cost, physical depreciation of replacement cost, and a reasonableness of the depreciated cost.

## Challenging Repairs

August 16 | 9:00 a.m. – 12:30 p.m. | Virtual

Instructor: Melissa Bond | Credit: 3.5 hours

Take a close look at some of the unusual repair items you could find during appraisals for FHA, USDA, VA and even Fannie Mae. This course includes a discussion regarding protocol for reporting the deficiency and the expectancy when the repair is corrected. You'll also learn about "cosmetic issue" guidance from the FHA, USDA, VA and Fannie Mae.

## Desk Review

August 23 | 9:00 a.m. – 12:30 p.m. | Virtual

Instructor: Martin Wagar | Credit: 3.5 hours

See a step-by-step overview of the appraisal desk review process in today's secondary mortgage system, including distinguishing it from field reviews. You'll learn how to examine appraisals for accuracy and support as well as flagging potential review issues along with tools for desk reviewers.

## Moving Parts: Modernization and Measurements

August 30 | 9:00 a.m. – 12:30 p.m. | Virtual

Instructor: Josh Walitt | Credit: 3.5 hours

Explore the modernization of property data collection and the measurement standards for in-person appraiser inspections. This course discusses government-sponsored enterprises, desktop appraisals, hybrid appraisals, property data reports, property data collection reports, waivers and more, providing a comprehensive understanding of these practices, data sources and associated issues.

## Land Value Examined

September 6 | 9:00 a.m. – 12:30 p.m. | Virtual

Instructor: Martin Wagar | Credit: 3.5 hours

Review in detail the definitions of highest and best use and excess/surplus land. This course discusses both USPAP and Fannie Mae guidance as well as conformance to both. You'll also review multiple case studies that deal with actual properties and discuss the client/lender scope of work.

## Fannie Mae's 16 Unacceptable Appraisal Practices

September 18 | 9:00 a.m. – 12:30 p.m. | Virtual

Instructor: Tim Andersen | Credit: 3.5 hours

This course covers many of the areas you should be aware of in your day-to-day appraisal practice. You'll discuss data from the current USPAP as well as Fannie Mae about common appraisal errors and omissions and also how to avoid and overcome them.

## Are You Making These Five Mistakes in Your Appraisal?

October 6 | 9:00 a.m. – 12:30 p.m. | Virtual

Instructor: Tim Andersen | Credit: 3.5 hours

There are numerous mistakes appraisers make in their appraisals and reports, and one of those has to do with bias. Appraisers certify that appraisal opinions are unbiased — but are they? This course will help you overcome this common error.

## What's New with the FHA?

October 11-12 | 9:00 a.m. – 12:30 p.m. | Virtual

Instructor: Melissa Bond | Credit: 7 hours

The FHA continually updates HUD Handbook 4000.1 with changes in the lending and valuation professions. This course offers a review of prior guidelines and newly implemented changes in the handbook. This course also covers the impact of these changes related to researching, analyzing and valuing residential properties as well as reporting protocol according to the FHA and USPAP.

## 7-hour National USPAP Update

October 30-31 | 9:00 a.m. – 12:30 p.m. | Virtual

Instructor: Josh Walitt | Credit: 7 hours

The 7-hour National Uniform Standards of Professional Appraisal Practice (USPAP) Update Course developed by The Appraisal Foundation focuses on how to use the USPAP publication to help solve appraisal issues that affect daily appraisal practice. You will use the current version of the course materials at the time of the class.

## MEET YOUR INSTRUCTORS



**Tim Andersen**

Tim Andersen is the president of Timothy C. Andersen Inc. and specializes in residential and commercial property appraisal. He is a certified general appraiser, appraisal review board-certified, and is a USPAP instructor in Florida.



**Melissa Bond**

Melissa Bond is a Certified Residential Appraiser in Mississippi and Louisiana with a real property appraisal practice since 1994. She offers CE and training programs and is a member of the Appraisal Standards Board and has served on various industry boards and committees.



**Martin Wagar**

Martin Wagar is the president of Wagar & Associates, offering consulting, appraisal and review services in Michigan. With extensive experience since 1974, he holds certifications in Michigan and Florida and has held leadership positions in appraisal associations.



**Joshua Walitt**

Joshua Walitt is the principal consultant at Walitt Solutions, providing consulting services in compliance, valuation, education, review and investigation. With over 20 years of experience, he writes, speaks and designs appraisal training courses.